

Deborah A. Reyes and Capital American Mortgage Company Named South Florida's BEST

Amidst the glamour and glitter of the Hyatt Regency Ballroom in downtown Miami, Deborah A. Reyes and Capital American Mortgage Company were honored as among the BEST in the South Florida Building Industry.

Capital American Mortgage Company received the award in the division of Best Mortgage Lender.

Sponsored by the Building Industry Association of South Florida, a 54-year-old organization, and *The Miami Herald*, the 'South Florida's BEST' Awards Competition evaluated products and professionals in the building industry in over two dozen categories.

The awards program, formerly known as FAME, challenged building industry professionals to lay it all out on the line for 15 national judges to view and evaluate. Competition was tough with a record 320 entries registered.

The award was presented for outstanding contributions in developing and maintaining professional client relationships and in providing the American dream.

Capital American Mortgage Company meets the challenge of not being a large national company by seizing the opportunity to educate consumers of the role of the mortgage lender and how the background and expertise of their team members and principals will contribute to a better lending experience.

Capital American Mortgage Company maintains personal contact with prospective clients to assess individual needs. It prides itself on staying in touch with the client on a regular basis during the entire process...from initial application to closing.

Capital American Mortgage Company values each and every client, especially after the closing. After-closing surveys provide valuable information to the company in order to maintain high professional standards.

Personal contacts are made throughout the year to previous and prospective clients.

Capital American Mortgage Company was formed in 1991 by Deborah A. Reyes. The full-service mortgage lender handles residential and commercial real estate lending.

Reyes is active in many business and community organizations. She served on the Fannie Mae Southeastern Regional Advisory Board, the first mortgage broker ever appointed to the board. She is currently serving on the national board of the Girl Scouts of the USA.

She has received numerous awards including the "Athena Award" from the Coral Gables Chamber of Commerce, "1996 Associate of the Year" and "Associate in Motion" from the Builders Association of South Florida and "Volunteer of the Year" from Zonta International.



Deborah A. Reyes

BUILDING INDUSTRY ASSOCIATION OF SOUTH FLORIDA'S

BEST
1998

MORTGAGE LENDER OF THE YEAR

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